

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

FLO RED DEER EXHAUST SPEC.

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
3020	7	95	0.34	7	7	A/W	A/A	W
4406	4	82	0.29	6	14	A/N	A/A	
4115	7	78	0.28	6	20	A/N	A/A	
4013	8	66	0.24	5	25	B/N	A/B	
M12468	6	58	0.21	4	29	A/N	A/A	
FP729	6	54	0.19	4	33	A/D	A/A	D
1016	3	32	0.12	2	36	C/W	A/C	W
2501	4	30	0.11	2	38	C/N	A/C	
41244	4	28	0.10	2	40	A/A	A/A	A
4025	6	26	0.09	2	42	A/W	A/A	W
2503	3	24	0.09	2	44	A/N	A/A	
1976	3	23	0.08	2	46	D/N	A/D	
4010	5	23	0.08	2	48	B/N	A/B	
41277	5	23	0.08	2	49	D/D	A/D	D
51299	0	23	0.08	2	51	C/N	A/C	
2502	3	22	0.08	2	53	W/N	A/W	
4415	2	22	0.08	2	55	A/N	A/A	
8992	5	22	0.08	2	56	C/N	A/C	
M12469	3	22	0.08	2	58	B/N	A/B	
41255	0	21	0.08	2	60	C/C	A/C	C
M12289	2	21	0.08	2	61	D/N	A/D	
2510	3	20	0.07	2	63	C/N	A/C	
2500	0	19	0.07	1	64	B/N	A/B	
51600	1	19	0.07	1	66	C/N	A/C	
4126	3	18	0.06	1	67	A/N	A/A	
7196	3	17	0.06	1	68	B/N	A/B	
1972	3	16	0.06	1	70	D/N	A/D	
4415X	4	16	0.06	1	71	A/N	B/A	
8880	2	16	0.06	1	72	W/W	B/W	W
M12258	2	15	0.05	1	73	C/N	B/C	
4423	0	12	0.04	1	74	N/	B/N	
M11225	4	12	0.04	1	75	D/N	B/D	
6192	1	11	0.04	1	76	C/N	B/C	

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M11239	2	11	0.04	1	77	D/N	B/D	
M11255	1	11	0.04	1	78	W/N	B/W	
M12268	1	11	0.04	1	79	C/N	B/C	
M12288	1	11	0.04	1	79	D/N	B/D	
M12590	2	11	0.04	1	80	C/N	B/C	
1012	2	10	0.04	1	81	N/	C/N	
1953	2	10	0.04	1	82	B/N	C/B	
4114	2	10	0.04	1	83	D/N	C/D	
2506	2	9	0.03	1	83	D/N	C/D	
4027	2	9	0.03	1	84	C/N	C/C	
1974	1	8	0.03	1	85	W/N	C/W	
2507	3	8	0.03	1	85	D/N	C/D	
4414X	0	8	0.03	1	86	N/	C/N	
4415XX	2	8	0.03	1	86	A/N	C/A	
6196	1	8	0.03	1	87	C/N	C/C	
FP551	0	8	0.03	1	88	N/	C/N	
1975	1	7	0.03	1	88	D/N	C/D	
40111	1	7	0.03	1	89	W/N	C/W	
M11226	2	7	0.03	1	89	W/N	C/W	
M11229	2	7	0.03	1	90	C/N	C/C	
M12198	2	7	0.03	1	90	D/N	C/D	
1978	1	6	0.02	0	91	D/N	D/D	
41777	0	6	0.02	0	91	N/	D/N	
M11259	2	6	0.02	0	92	W/N	D/W	
M12256	2	6	0.02	0	92	D/N	D/D	
M12568	2	6	0.02	0	93	D/N	D/D	
2504	0	5	0.02	0	93	W/N	D/W	
4122	0	5	0.02	0	93	W/W	D/W	W
5522	2	5	0.02	0	94	N/	D/N	
69910	0	5	0.02	0	94	N/	D/N	
M11224	2	5	0.02	0	95	C/N	D/C	
M11256	1	5	0.02	0	95	N/	D/N	
M12158	2	5	0.02	0	95	W/N	D/W	
M12259	1	5	0.02	0	96	C/N	W/C	
M12298	1	5	0.02	0	96	C/N	W/C	
2000	0	4	0.01	0	96	N/	W/N	
4422	0	4	0.01	0	97	N/	W/N	
6195	1	4	0.01	0	97	N/	W/N	
FP746	1	4	0.01	0	97	N/	W/N	
M12278	1	4	0.01	0	98	W/N	W/W	
2511	0	3	0.01	0	98	W/N	W/W	
59411	1	3	0.01	0	98	W/N	W/W	

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		UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK		
1011	0	2	0.01	0	98	W/N	W/W		
3019	1	2	0.01	0	98	W/N	W/W		
4414XX	0	2	0.01	0	99	N/	W/N		
8890	0	2	0.01	0	99	N/	W/N		
FP757	0	2	0.01	0	99	N/	W/N		
M12149	3	2	0.01	0	99	D/N	W/D		
M12567	0	2	0.01	0	99	N/	W/N		
4014	0	1	0.00	0	99	N/	W/N		
8990	0	1	0.00	0	99	N/	W/N		
50811	0	1	0.00	0	99	N/	W/N		
59456	0	1	0.00	0	99	N/	W/N		
59457	0	1	0.00	0	100	N/	W/N		
60511	0	1	0.00	0	100	N/	W/N		
60541	0	1	0.00	0	100	N/	W/N		
60542	0	1	0.00	0	100	N/	W/N		
FP726	0	1	0.00	0	100	N/	W/N		
FP740	0	1	0.00	0	100	B/B	W/B	B	
FP747	0	1	0.00	0	100	N/	W/N		
FP761	0	1	0.00	0	100	D/D	W/D	D	
V15	0	1	0.00	0	100	N/	W/N		
PART RECORD COUNT	95 TOTAL UNITS SOLD	1,298							