

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
608214	330	1,726	6.21	11	11	A/A	A/A	B
608215	315	1,511	5.44	10	21	A/A	A/A	B
608216	303	1,380	4.96	9	30	A/A	A/A	C
608226	184	840	3.02	5	35	A/A	A/A	B
608264	156	810	2.91	5	40	A/A	A/A	D
602544	147	696	2.50	4	45	A/A	A/A	B
608416	127	646	2.32	4	49	A/N	A/A	
608265	129	640	2.30	4	53	A/B	A/A	W
602545	124	600	2.16	4	57	A/A	A/A	B
608415	100	531	1.91	3	61	B/N	A/B	
608414	87	458	1.65	3	63	B/N	A/B	
608204	77	452	1.63	3	66	A/A	A/A	C
602546	96	448	1.61	3	69	A/A	A/A	B
608227	93	429	1.54	3	72	A/A	B/A	C
608316	57	320	1.15	2	74	B/N	B/B	
608266	57	305	1.10	2	76	A/N	B/A	
608205	48	246	0.88	2	78	A/A	B/A	C
608206	47	214	0.77	1	79	A/A	B/A	C
608315	48	212	0.76	1	80	B/N	B/B	
602004	48	210	0.76	1	82	A/A	C/A	A
602005	40	183	0.66	1	83	A/A	C/A	A
602547	33	165	0.59	1	84	B/A	C/B	C
608314	32	164	0.59	1	85	B/N	C/B	
602543	29	134	0.48	1	86	B/A	C/B	C
602006	27	130	0.47	1	87	A/A	C/A	A
608240	26	122	0.44	1	88	A/A	C/A	C
608285	23	118	0.42	1	88	B/W	C/B	W
608225	25	108	0.39	1	89	A/B	C/A	C
608284	21	99	0.36	1	90	C/W	C/C	W
608235	13	79	0.28	1	90	B/N	C/B	
608417	14	76	0.27	0	91	D/N	D/D	
608217	17	71	0.26	0	91	C/N	D/C	
608275	16	70	0.25	0	92	C/D	D/C	W

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608274	14	63	0.23	0	92	B/C	D/B	W
608294	9	54	0.19	0	92	C/C	D/C	D
608406	16	54	0.19	0	93	C/N	D/C	
608405	19	51	0.18	0	93	D/N	D/D	
608326	15	50	0.18	0	93	B/N	D/B	
602214	11	46	0.17	0	94	C/B	D/C	C
608395	9	46	0.17	0	94	D/N	D/D	
608286	6	44	0.16	0	94	C/W	D/C	W
608407	10	43	0.15	0	94	W/N	D/W	
608295	8	38	0.14	0	95	D/W	D/D	W
608224	8	36	0.13	0	95	B/C	D/B	D
608375	10	33	0.12	0	95	N/	D/N	
602007	10	31	0.11	0	95	C/A	D/C	B
608255	7	30	0.11	0	96	W/N	W/W	
608404	9	30	0.11	0	96	C/N	W/C	
609007	7	30	0.11	0	96	C/B	W/C	C
608706	14	29	0.10	0	96	N/	W/N	
608234	5	28	0.10	0	96	C/N	W/C	
608276	6	27	0.10	0	96	D/W	W/D	W
608715	7	27	0.10	0	97	N/	W/N	
608365	12	25	0.09	0	97	N/	W/N	
608705	9	24	0.09	0	97	N/	W/N	
608746	5	24	0.09	0	97	N/	W/N	
912006	10	24	0.09	0	97	C/N	W/C	
606007	4	23	0.08	0	97	D/D	W/D	W
608374	10	22	0.08	0	98	N/	W/N	
608714	8	22	0.08	0	98	N/	W/N	
608716	10	22	0.08	0	98	N/	W/N	
608704	5	21	0.08	0	98	N/	W/N	
912005	9	20	0.07	0	98	C/N	W/C	
608736	11	18	0.06	0	98	N/	W/N	
609006	6	18	0.06	0	98	C/B	W/C	C
608364	12	16	0.06	0	98	N/	W/N	
608437	5	15	0.05	0	99	D/N	W/D	
602003	5	14	0.05	0	99	D/A	W/D	A
602215	4	14	0.05	0	99	D/C	W/D	D
608735	8	14	0.05	0	99	N/	W/N	
605006	3	12	0.04	0	99	D/D	W/D	D
608745	4	12	0.04	0	99	N/	W/N	
608376	6	9	0.03	0	99	N/	W/N	
609005	6	9	0.03	0	99	W/C	W/W	C
912004	5	9	0.03	0	99	W/N	W/W	

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912007	6	9	0.03	0	99	D/N	W/D	
604007	2	8	0.03	0	99	W/W	W/W	D
608366	12	8	0.03	0	99	N/	W/N	
940104	4	8	0.03	0	99	D/N	W/D	
940106	3	8	0.03	0	99	D/N	W/D	
602213	4	7	0.03	0	99	C/W	W/C	D
608734	6	7	0.03	0	100	N/	W/N	
940105	4	7	0.03	0	100	W/N	W/W	
912037	0	6	0.02	0	100	N/	W/N	
942565	3	6	0.02	0	100	W/N	W/W	
912005R	2	5	0.02	0	100	W/N	W/W	
602536	1	4	0.01	0	100	D/D	W/D	C
605005	2	4	0.01	0	100	W/W	W/W	D
608256	1	4	0.01	0	100	N/	W/N	
608436	3	4	0.01	0	100	W/N	W/W	
940086	4	4	0.01	0	100	W/N	W/W	
602534	0	3	0.01	0	100	W/W	W/W	C
608435	8	3	0.01	0	100	W/N	W/W	
609244	3	3	0.01	0	100	W/D	W/W	D
605007	3	2	0.01	0	100	W/C	W/W	D
608006	0	2	0.01	0	100	W/W	W/W	W
731016	0	2	0.01	0	100	N/	W/N	
940001	2	2	0.01	0	100	W/N	W/W	
940085	0	2	0.01	0	100	W/N	W/W	
940335	2	2	0.01	0	100	W/N	W/W	
940336	2	2	0.01	0	100	W/N	W/W	
602537	0	1	0.00	0	100	W/W	W/W	D
608744	4	1	0.00	0	100	N/	W/N	
609004	2	1	0.00	0	100	W/W	W/W	D
609220	0	1	0.00	0	100	W/W	W/W	W
755004	1	1	0.00	0	100	N/	W/N	
912013	2	1	0.00	0	100	W/N	W/W	
940334	3	1	0.00	0	100	N/	W/N	
942015	2	1	0.00	0	100	W/N	W/W	
<b>PART RECORD COUNT</b>	<b>109</b>	<b>TOTAL UNITS SOLD</b>	<b>15,500</b>					