

**CURRENT CUMULATIVE SALES ANALYSIS REPORT**

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
2500	18	141	0.51	25	25	B/C	A/B	N
2468	2	40	0.14	7	32	D/W	A/D	
2558	0	27	0.10	5	37	W/N	A/W	
2511	2	23	0.08	4	41	D/N	A/D	
2583	4	23	0.08	4	45	W/N	A/W	
2568	2	20	0.07	4	48	D/N	A/D	
2564	1	19	0.07	3	52	W/N	A/W	
2525	5	18	0.06	3	55	D/N	A/D	
2701	0	14	0.05	2	58	W/N	A/W	
2546	2	12	0.04	2	60	D/N	A/D	
2487	0	11	0.04	2	62	D/N	A/D	
2507	0	11	0.04	2	64	W/N	A/W	
2554	0	11	0.04	2	65	W/N	A/W	
2582	1	11	0.04	2	67	W/N	A/W	
2464	7	10	0.04	2	69	W/W	A/W	N
2526	2	10	0.04	2	71	N/	B/N	
2493	2	9	0.03	2	73	W/N	B/W	
2539	0	9	0.03	2	74	W/N	B/W	
2413	5	8	0.03	1	76	W/W	B/W	W
2527	3	7	0.03	1	77	W/N	B/W	
2530	2	7	0.03	1	78	W/N	B/W	
2548	3	7	0.03	1	79	W/N	B/W	
2555	2	7	0.03	1	81	W/N	C/W	
2506	1	6	0.02	1	82	W/N	C/W	
2518	1	6	0.02	1	83	W/N	C/W	
2549	2	6	0.02	1	84	W/N	C/W	
2557	2	6	0.02	1	85	W/N	C/W	
2425	1	4	0.01	1	85	W/W	C/W	W
2448	0	4	0.01	1	86	W/W	C/W	N
2505	1	4	0.01	1	87	N/	C/N	
2519	0	4	0.01	1	88	D/N	C/D	
2566	1	4	0.01	1	88	N/	C/N	
2572	1	4	0.01	1	89	W/N	C/W	

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GOR GOERLICH'S EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
2284	1	3	0.01	1	90	W/W	C/W	W
2449	0	3	0.01	1	90	W/W	C/W	N
2457	0	3	0.01	1	91	W/W	D/W	N
2474	2	3	0.01	1	91	W/W	D/W	
2514	1	3	0.01	1	92	W/N	D/W	
2550	2	3	0.01	1	92	N/	D/N	
2559	0	3	0.01	1	93	N/	D/N	
2589	0	3	0.01	1	93	N/	D/N	
2382	3	2	0.01	0	94	W/W	D/W	W
2383	3	2	0.01	0	94	W/W	D/W	W
2407	1	2	0.01	0	94	W/W	D/W	D
2458	0	2	0.01	0	95	W/W	D/W	N
2503	2	2	0.01	0	95	W/N	D/W	
2508	0	2	0.01	0	95	N/	D/N	
2512	0	2	0.01	0	96	N/	W/N	
2522	1	2	0.01	0	96	N/	W/N	
2523	1	2	0.01	0	96	N/	W/N	
2524	0	2	0.01	0	97	N/	W/N	
2551	1	2	0.01	0	97	N/	W/N	
2569	0	2	0.01	0	98	W/N	W/W	
2008	0	1	0.00	0	98	N/	W/N	
2009	0	1	0.00	0	98	N/	W/N	
2075	0	1	0.00	0	98	N/	W/N	
2076	0	1	0.00	0	98	W/W	W/W	S
2156	1	1	0.00	0	98	W/D	W/W	A
2168	0	1	0.00	0	99	W/W	W/W	D
2219	0	1	0.00	0	99	W/W	W/W	C
2417	0	1	0.00	0	99	W/W	W/W	W
2462	0	1	0.00	0	99	W/W	W/W	N
2479	2	1	0.00	0	99	W/W	W/W	
2488	0	1	0.00	0	99	W/W	W/W	
2510	2	1	0.00	0	100	N/	W/N	
2535	0	1	0.00	0	100	W/N	W/W	
2577	0	1	0.00	0	100	W/N	W/W	
2579	0	1	0.00	0	100	N/	W/N	
2601	0	1	0.00	0	100	N/	W/N	
40001	1	1	0.00	0	101	N/	W/N	
<b>PART RECORD COUNT</b>	<b>70 TOTAL UNITS SOLD</b>	<b>565</b>						