

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
8180	665	3,803	13.68	26	26	A/A	A/A	A
8166	360	1,716	6.17	12	38	A/A	A/A	A
8531	154	821	2.95	6	44	A/A	A/A	A
8054	126	644	2.32	4	48	A/A	A/A	A
8055	137	611	2.20	4	52	A/A	A/A	A
8062	128	597	2.15	4	56	A/A	A/A	A
8058	137	479	1.72	3	60	B/B	A/B	B
8359	91	462	1.66	3	63	A/B	A/A	N
8087	88	432	1.55	3	66	A/A	A/A	A
8013	63	427	1.54	3	69	A/A	A/A	B
4962	8	402	1.45	3	72	A/A	B/A	A
8014	42	356	1.28	2	74	A/A	B/A	A
8066	50	316	1.14	2	76	C/C	B/C	B
8233	39	269	0.97	2	78	A/A	B/A	A
8196	51	242	0.87	2	80	A/A	B/A	A
8287	57	216	0.78	1	81	B/B	C/B	A
8208	41	181	0.65	1	82	C/W	C/C	W
339830	30	154	0.55	1	84	W/N	C/W	
8092	23	149	0.54	1	85	A/B	C/A	C
8001	15	143	0.51	1	86	B/N	C/B	
8484	29	130	0.47	1	86	D/C	C/D	D
339820	18	117	0.42	1	87	C/W	C/C	
8011	24	112	0.40	1	88	A/A	C/A	B
8017	21	111	0.40	1	89	B/C	C/B	W
8503	21	94	0.34	1	89	C/A	C/C	D
8490	19	90	0.32	1	90	D/W	C/D	
8202	20	89	0.32	1	91	C/C	D/C	C
9959	17	89	0.32	1	91	C/C	D/C	D
339799	16	75	0.27	1	92	C/W	D/C	C
4753	14	71	0.26	0	92	C/D	D/C	D
339899	13	68	0.24	0	93	C/D	D/C	B
8056	9	67	0.24	0	93	B/A	D/B	A
8022	19	61	0.22	0	94	B/C	D/B	N

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8197	19	61	0.22	0	94	D/B	D/D	C
8560	9	60	0.22	0	94	B/A	D/B	C
9952	13	59	0.21	0	95	D/C	D/D	D
8245	13	58	0.21	0	95	W/C	D/W	C
339816	11	48	0.17	0	96	D/W	W/D	C
8097	10	46	0.17	0	96	C/D	W/C	D
8095	9	39	0.14	0	96	C/W	W/C	W
8070	8	38	0.14	0	96	W/W	W/W	D
8002	8	31	0.11	0	97	C/N	W/C	
PH50	1	27	0.10	0	97	D/W	W/D	A
8460	4	26	0.09	0	97	D/N	W/D	
8161	5	24	0.09	0	97	W/C	W/W	D
8106	5	21	0.08	0	97	W/B	W/W	D
8158	8	21	0.08	0	97	C/A	W/C	B
8237	5	20	0.07	0	98	C/W	W/C	N
8516	4	18	0.06	0	98	C/C	W/C	D
8418	4	17	0.06	0	98	W/N	W/W	
8547	0	17	0.06	0	98	D/D	W/D	W
8581	4	16	0.06	0	98	W/D	W/W	C
339995	4	16	0.06	0	98	W/W	W/W	W
8473	3	15	0.05	0	98	W/N	W/W	
339898	4	14	0.05	0	98	D/W	W/D	D
8215	3	13	0.05	0	98	D/D	W/D	W
8075	6	11	0.04	0	99	D/D	W/D	D
339894	3	11	0.04	0	99	W/D	W/W	C
4948	2	10	0.04	0	99	W/D	W/W	A
8111	0	10	0.04	0	99	W/D	W/W	B
8112	0	10	0.04	0	99	D/D	W/D	D
8592	0	10	0.04	0	99	W/W	W/W	W
9926	2	10	0.04	0	99	W/D	W/W	C
339850	0	10	0.04	0	99	N/	W/N	
339896	0	9	0.03	0	99	W/W	W/W	A
8189	2	8	0.03	0	99	W/W	W/W	
8010	2	7	0.03	0	99	W/N	W/W	
8121	4	7	0.03	0	99	W/C	W/W	C
8251	2	7	0.03	0	99	D/D	W/D	D
8047B10	1	6	0.02	0	99	W/D	W/W	W
8060	0	6	0.02	0	99	W/W	W/W	W
8067	5	6	0.02	0	99	W/B	W/W	A
8195	2	6	0.02	0	99	W/D	W/W	D
8188	4	5	0.02	0	99	W/W	W/W	
8193	5	5	0.02	0	100	W/W	W/W	

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9962	1	5	0.02	0	100	W/D	W/W	W
8015	0	4	0.01	0	100	W/W	W/W	W
8134	0	4	0.01	0	100	W/W	W/W	
8467	0	4	0.01	0	100	N/	W/N	
4925	0	3	0.01	0	100	W/W	W/W	B
8177	0	3	0.01	0	100	N/	W/N	
8236	4	3	0.01	0	100	C/W	W/C	W
9206	1	3	0.01	0	100	W/W	W/W	B
4904	0	2	0.01	0	100	W/W	W/W	C
8046B10	0	2	0.01	0	100	W/W	W/W	W
8149	0	2	0.01	0	100	W/W	W/W	D
8468	0	2	0.01	0	100	N/	W/N	
8510	0	2	0.01	0	100	W/W	W/W	W
9939	0	2	0.01	0	100	W/W	W/W	W
339810	0	2	0.01	0	100	W/W	W/W	W
339860	0	2	0.01	0	100	W/W	W/W	W
PH450	0	2	0.01	0	100	W/W	W/W	B
PH550	3	2	0.01	0	100	W/W	W/W	T
4907	0	1	0.00	0	100	W/W	W/W	B
8016	0	1	0.00	0	100	W/D	W/W	W
8045	0	1	0.00	0	100	N/	W/N	
8048B10	0	1	0.00	0	100	W/D	W/W	W
8071	2	1	0.00	0	100	W/W	W/W	W
8085	0	1	0.00	0	100	W/W	W/W	W
8148	0	1	0.00	0	100	W/W	W/W	D
8157	0	1	0.00	0	100	D/D	W/D	C
8390	0	1	0.00	0	100	W/W	W/W	W
8391	0	1	0.00	0	100	W/W	W/W	W
8454	0	1	0.00	0	100	W/W	W/W	2
8482	2	1	0.00	0	100	W/W	W/W	
9924	1	1	0.00	0	100	W/W	W/W	D
9927	0	1	0.00	0	100	W/W	W/W	D
339813	0	1	0.00	0	100	W/W	W/W	W
339815	0	1	0.00	0	100	W/W	W/W	W
339861	0	1	0.00	0	100	W/W	W/W	C
339984	0	1	0.00	0	100	W/W	W/W	W
339985	0	1	0.00	0	100	W/W	W/W	W
PART RECORD COUNT	112	TOTAL UNITS SOLD	14,521					