

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
351811S	651	3,260	11.73	20	20	A/W	A/A	A
351800S	513	2,530	9.10	16	36	A/W	A/A	B
351211S	321	1,453	5.23	9	45	A/W	A/A	A
301211S	293	1,326	4.77	8	53	A/W	A/A	A
401811S	255	1,279	4.60	8	61	A/W	A/A	A
421811S	226	1,090	3.92	7	68	A/W	A/A	A
351200S	156	782	2.81	5	73	A/W	B/A	A
4218112S	101	500	1.80	3	76	A/W	B/A	A
301800S	98	430	1.55	3	78	A/W	B/A	W
401800S	81	424	1.53	3	81	A/W	C/A	D
3512112S	82	377	1.36	2	83	C/N	C/C	
3518112S	76	375	1.35	2	86	D/W	C/D	
421211S	48	247	0.89	2	87	N/	C/N	
40121135S	47	218	0.78	1	88	C/N	C/C	
421511S	32	212	0.76	1	90	A/W	C/A	B
301200S	60	210	0.76	1	91	A/W	D/A	D
351812S	53	201	0.72	1	92	C/W	D/C	C
40181135S	35	191	0.69	1	93	W/N	D/W	
3524112S	25	153	0.55	1	94	C/N	D/C	
4218113S	30	142	0.51	1	95	C/N	D/C	
4224112S	21	102	0.37	1	96	N/	W/N	
421812S	26	96	0.35	1	97	W/W	W/W	D
351611S	20	84	0.30	1	97	W/W	W/W	C
351822S	16	69	0.25	0	97	W/W	W/W	B
40121146S	14	63	0.23	0	98	W/N	W/W	
3518122S	13	56	0.20	0	98	W/N	W/W	
4115132	10	55	0.20	0	99	D/A	W/D	W
4018005S	10	53	0.19	0	99	D/N	W/D	
4018006S	9	31	0.11	0	99	N/	W/N	
352411S	0	22	0.08	0	99	W/W	W/W	W
3530112S	4	21	0.08	0	99	N/	W/N	
4218122S	5	21	0.08	0	99	D/W	W/D	D
4118133	5	15	0.05	0	100	W/D	W/W	W

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PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
4012005S	-12	12	0.04	0	100	W/N	W/W	
3530002S	0	10	0.04	0	100	N/	W/N	
4215113S	0	7	0.03	0	100	W/N	W/W	
352200S	0	6	0.02	0	100	W/W	W/W	W
353000S	0	6	0.02	0	100	W/W	W/W	W
421822S	0	6	0.02	0	100	W/W	W/W	W
4215112S	0	5	0.02	0	100	N/	W/N	
3512002S	0	4	0.01	0	100	N/	W/N	
40241146S	0	4	0.01	0	100	N/	W/N	
301811S	0	3	0.01	0	100	W/W	W/W	D
40181146S	0	3	0.01	0	100	N/	W/N	
403000S	0	2	0.01	0	100	W/W	W/W	W
40241135S	0	2	0.01	0	100	N/	W/N	
353011S	0	1	0.00	0	100	W/W	W/W	W
4224113S	0	1	0.00	0	100	N/	W/N	
35301132S	0	1	0.00	0	100	N/	W/N	
PART RECORD COUNT	49	TOTAL UNITS SOLD	16,161					