

CURRENT CUMULATIVE SALES ANALYSIS REPORT

DATE RANGE: ALL

LOCATION: 1 - HENSCHEL AND SONS AUTOMOTIVE

RANKING FORMULA:A=70 B=80 C=90 D=95 W=100

GOR GOERLICHS EXHAUST COMPANY

PART NUMBER	STOCK QTY	UNITS SOLD	DAY AVG	TOT %	CUM %	CURRENT	NEW RANK	MFG CLASS
XAC31216	47	642	2.31	17	17	A/N	A/A	
XAC214	17	292	1.05	8	25	B/N	A/B	
XAC31222	54	250	0.90	7	32	N/	A/N	
XAC200	7	229	0.82	6	38	B/N	A/B	
XRPT200	40	228	0.82	6	45	B/N	A/B	
XSAC31218	20	184	0.66	5	50	A/N	A/A	
XRPT214	23	173	0.62	5	54	A/N	A/A	
XAC212	4	168	0.60	5	59	C/N	A/C	
XSRAC31218	21	159	0.57	4	63	A/N	A/A	
XSRAC31212	41	137	0.49	4	67	A/N	A/A	
XDP200	9	115	0.41	3	70	C/N	A/C	
XRPT212	28	111	0.40	3	73	C/N	B/C	
XTD200	18	88	0.32	2	76	W/N	B/W	
XDA200	3	87	0.31	2	78	C/N	B/C	
XAC518	13	78	0.28	2	80	C/N	B/C	
XSAC214	14	77	0.28	2	82	B/N	C/B	
XTD214	22	77	0.28	2	84	C/N	C/C	
XSRPT212	9	73	0.26	2	86	C/N	C/C	
XSRS600	7	59	0.21	2	88	C/N	C/C	
9850	11	51	0.18	1	89	W/W	C/W	
XSCB214	5	46	0.17	1	91	D/N	D/D	
ST1253S	12	45	0.16	1	92	W/N	D/W	
XAC31218	12	44	0.16	1	93	D/N	D/D	
XSAC212	5	28	0.10	1	94	C/N	D/C	
XSCB212	12	27	0.10	1	94	C/N	D/C	
XTD212	6	20	0.07	1	95	N/	D/N	
XSRAC31222	0	18	0.06	0	96	N/	W/N	
9821	3	15	0.05	0	96	D/D	W/D	A
XSAC412	6	15	0.05	0	96	D/N	W/D	
XAC134	0	14	0.05	0	97	N/	W/N	
XSRPT200	0	13	0.05	0	97	W/N	W/W	
9822	4	12	0.04	0	97	W/C	W/W	B
XRPT134	0	12	0.04	0	98	W/N	W/W	

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XSRPT214	0	12	0.04	0	98	N/	W/N	
XDT214	0	10	0.04	0	98	N/	W/N	
9819	0	8	0.03	0	99	W/W	W/W	W
SV7840	0	8	0.03	0	99	N/	W/N	
XAC31212	0	7	0.03	0	99	C/N	W/C	
B96	0	6	0.02	0	99	N/	W/N	
XAC112	0	6	0.02	0	99	N/	W/N	
XSAC316	0	6	0.02	0	99	N/	W/N	
XSAC324	0	6	0.02	0	100	N/	W/N	
9820	4	3	0.01	0	100	W/W	W/W	A
ST1254S	0	3	0.01	0	100	N/	W/N	
XAC412	0	2	0.01	0	100	N/	W/N	
XRAC412	0	2	0.01	0	100	N/	W/N	
XTD134	0	2	0.01	0	100	N/	W/N	
ST1267S	0	1	0.00	0	100	N/	W/N	
ST1268S	0	1	0.00	0	100	N/	W/N	
XSOR512	0	1	0.00	0	100	N/	W/N	
PART RECORD COUNT	50	TOTAL UNITS SOLD	3,671					